

# 11verway

## **Federal Credit Union**



# Annual Meeting

- April 7, 2022 -

Riverways Federal Credit Union is a hometown financial institution providing versatile solutions and making a positive difference in Members' lives and in the communities we serve.

# LOCAL SERVICE, EXPANDED REACH NOW SERVING 27 COUNTIES

### Introduction

Riverways Federal Credit Union is more than just another financial institution. We are your hometown credit union providing adaptable solutions and seeking to create a positive impact on our member's lives and in the communities we serve.

Everything we do, we do for you.

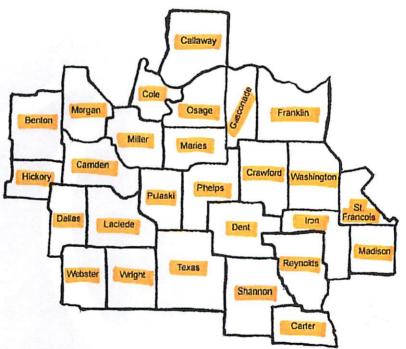
For over 60 years Riverways has been helping members and our communities with a variety of their financial needs and desires.

We are constantly striving to be the best, not just for ourselves, but for those who believe in us the most: YOU. Our members are more than numbers to us, they-re what make up Riverways Federal Credit Union. We are member-owned, and that's why we are dedicated to providing the best member service, a wide variety of products and services, as well as finding and keeping the best quality staff.

Riverways is always working to stay up-to date and provide the most modern technology to our customers so that they know they are receiving the best service at all times! We have our mobile phone application, ITM Machines, and online banking services, all to provide you with the options to take care of a variety of your financial needs.

You can learn more about our products, services, and programs on our website, social media, and mobile application.

Everyone at Riverways will continue to work hard and provide the best care because nothing means more to us than our members and our community. We can't thank our members enough for your trust in us and our services.



# Agenda April 7, 2022

Welcome

Call Meeting to Order- 6:30 p.m

Assure presence of a quorum (15 member, minimum)

Accept or correct minutes of last Annual Meeting, (April 29,2021)

Note and accept the following reports

2022 CEO Report Board of Directors Report Supervisory Committee Report Loan Officer Report Treasurer Report

CEO Remarks

Old Business

New Business

**Board Member Elections** 

Draw 30 tickets

Member Recognition Round-up

Adjournment

# 2022 CEO Report

First, let me say a heartfelt thank you for a great 2021. We had a recordbreaking year in most areas of the organization. Your support, loyalty, and excitement about the credit union mission was felt throughout the communities we serve and allowed your credit union to flourish!

In 2022 we will continue to see more innovation, better service, more products and continued focus on bringing you the best rates on deposits and loans in the area. RFCU kicked 2022 off with the purchase of a local, independent insurance agency. Renamed Riverways Insurance Services we now have completed the full line of financial products to go along with our investment services. By offering many types of insurance from a variety of carriers we are able to be highly competitive in the market on a price basis. Even more importantly we have a great team with over a decade of experience in the insurance field to make sure we not only have a great price but pair that with coverage that is right for each individual's needs.

In July we will launch a new, state-of-the-art operating system which includes new statement formats, upgraded bill pay, and new mobile and online banking platforms which will all be rich in features you, our member/owners have asked for. We are very excited to roll these out over the July 4<sup>th</sup> holiday. You will be seeing a lot of communication coming as we approach this date. This is a huge project that began over a year ago. The staff, led by Melinda Barbosa, has worked and trained tirelessly in order to be ready to serve you when we launch!

Riverways, as a not for profit, has always been, and will continue to be, focused on service. We are blessed to have a board and supervisory committee that volunteers their time to the governance of your CU. Under this leadership, combined with a very dedicated staff, we can continue to provide new and innovative services to you, our member/owners!

Respectfully,

Scott Shults

Riverways Federal Credit Union CEO



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# **Board of Directors**Annual Report

Welcome, everyone, to the 2022 Annual Meeting of Riverways Federal Credit Union. We spent the entirety of 2021 under the shadow of the COVID-19 Pandemic. Despite all the challenges 2021 threw at the community, your Credit Union was able to continue serving its members without interruption and even thrive and grow. There are so many positive things that happened this past year that I want to share with you.

As of December 2021, we have seen membership grow from 8,168 members to 8,701 members: a net increase of 533 members (6.1%). Our assets grew from \$68.8 million dollars to \$78.9 million dollars (13% increase). The Credit Union made 1,607 new loans to members for a total of \$57.4 million dollars. Your credit union ended 2021 in the black and we will strive to remain there throughout 2022.

I am immensely proud of the Riverways staff and volunteers for the way they continued to handle the multitude of challenges brought on by the Coronavirus pandemic. Not only did the Riverways leadership team maintain effective measures to protect members and staff, but they also managed significant levels of lending and asset growth.

Riverways Federal Credit Union is owned by, and serves, it's members. The daily, monthly, and yearly work that keeps Riverways vibrant and robust is performed by dedicated team of staff and volunteers. This superb team continuously endeavors to provide the best customer service, variety of products and services, and sound business practices. The Riverways Executive Team, with the backing of the Board of Directors, has continued to attract and retain top quality staff.

Having outgrown our original Salem Branch, Riverways Federal Credit Union was able to purchase property and build a new Salem Branch on Highway 32/72 in Salem. I am proud to report that this new and thoroughly modern Branch opened its doors on 14 May 2021 and has been serving members from Dent County ever since.

There are many counties in Central Missouri that lack access to credit unions. Your Credit Union Executive Team recognized that fact and decided to do something about it. With the full backing of the Board, I am excited to report that Riverways Federal Credit Union applied for and was approved in November to expand our Field of Membership to twenty-three additional counties! In addition to Crawford, Dent, Maries, and Phelps counties; we can now welcome new members from Dallas, Cole, Franklin, Callaway, Camden, Miller, Osage, Hickory, Reynolds, Benton, Laclede, Gasconade, Madison, Carter, Iron, Washington, Morgan, Wright, Shannon, Pulaski, Webster, St. Francois, and Texas Counties.

# Board of Directors Annual Report

Riverways will continue to measure and improve member service through the execution of our Bullet Proof Service Plan.

The staff and volunteers pledge to continue sound financial practices and strive to continue to provide the best is customer service and financial services. We will also continue to seek to make a difference in the communities we serve. Your credit union is ready and waiting to serve you.

You can learn about our new products and services and other events through our website (www.riverwaysfcu.org).

Everything the staff and volunteers at Riverways do is to support you, our members, and we thank you for your trust in us.

Phil Rufe

Chairman



# Supervisory Committee Report 2021

One of the duties of the Board of Directors is to appoint a Supervisory Committee according to the Federal Credit Union Act and bylaws. Supervisory Committee is to consist of not less than three no more than five Credit Union members. One of the members of the Supervisory Committee may be a member of the Board.

The monthly duties of the Supervisory Committee consist of, but not limited to:

- Determine the legitimacy of all new members.
- Verify and review dormant account, closed accounts, paid off loans.
- Spot check and verification of all types of loan applications, denied loans, delinquent accounts.
- Verify cash drawers of tellers, vault cash, petty cash.
- Various management reports are also reviewed.

The Supervisory Committee maintains a log to document internal controls for the Credit Union.

J. Tenbrink and Associates performed the annual audit in 2021. The audit was conducted in accordance with generally accepted auditing standards. The auditing standards are to "plan and perform the audit to obtain reasonable assurance that our financial statements are free of material misstatements". It was the auditor's opinion, that all financial statements are accurate as presented.

SUPERVISORY COMMITTEE:

Henry Dahms, Chairman George Hooker, Member Jerry Wagner, Member Jason Durbin, Member Tom Haines, Member Kirk Emory, Member

#### RIVERWAYS FEDERAL CREDIT UNION LOAN OFFICER REPORT 1/20/2022

### Attachment to Monthly Loan Statistics Report 12/31/21

DISAPPROVED LOANS	NUMBER	AMOUNT		
Secured	19	\$137,001.00		
Unsecured	27	\$91,302.00		
Real Estate	0	\$0.00		
* Total	46	\$228,303.00		

<sup>\*</sup>See attached adverse action report

	NUMBER	AMOUNT
December-21	0	\$0.00
Policy Deviations	0	\$0.00
**Extensions Granted	0	\$0.00

Total Loans made Month to Date	84	\$3,574,989.19		
Total Loans made Year to Date	1,607	\$57,421,306.98		

## Riverways Federal Credit Union FINANCIAL STATEMENT

### with Concentrations as a % of Total Assets Docember 2021

CU/ALM-ware (Ver. 10.32) (c) 1990-2018 Brick & Assoc, Inc. Financial Statement Date: 12-31-21 Run Date: 01-10-22

ASSETS (000m) AMOUNT ASSETS ASSETS (000s) Continued AMOUNT ASSETS LIAB & NET WORTH (000s) AMOUNT ASSETS SHARE DRAFT ACCOUNTS 1 CASH 1723 2 INVESTMENTS (at Par Value) A. FIXED-RATE BONDS & CDs 22486 81 Share Drafts 1 29 82 Share Drafts II 0 LOANS 48 Treasury Bonds 0 A. FIXED-RATE LOANS 83 Money Mkt Checking I 0 0 49 Agencies--Non Callabie 84 Money Ekt Checking II 596 0 0 2 New Autos 50 Agencies--Callable 51 CDs/Bank Notes 2602 3 Used Autos 11132 4 Indirect Lending 1965 52 Corp Con--Non-Callable 0 O TOTAL SHARE DRAFTS 22486 29 5 RRCU Participation ٥ 53 Corp Con--Callable ٥ 6 Auto Payment Shaver ٥ ۵ 54 Other FR Investments 0 n SHARE ACCOUNTS 7511 7 '1st Mtg 10-Yr 92 86 Regular Shares 10 B. FIXED-RATE WORTGAGE-BACKED 87 Other Shares 1 4938 6 8 \*1st Mtg 15-Yr 355 0 55 \*Agency Passthroughs 56 \*Agency Balloon Bonds 88 Other Shares II 10716 14 9 \*1st Ntg 20-Yr 972 0 0 ١ 89 Club Sharos 0 10 '1st Htg 30-Yr 707 ٥ ٥ 57 'FR CHOS 0 0 90 IRA Sharos 0 11 'Business Secured 2527 3 ٥ 12 \*Business Mortgage 187 n TOTAL SHARE ACCOUNTS TOT FIXED-RATE INVEST 2602 23165 29 13 \*1st Time Homobuyors 58 413 14 \*Rotained Part, Portion 651 C. VAR-RATE O/N. BONDS & CDs MONEY WARKET ACCOUNTS 15 "2nd Witg Loans II 0 0 2581 3 59 Overnight Funds I 4596 92 HMA Tier 1 16 'PPP Loans 8 O 93 MMA Tior II 8243 10 60 Overnight Funds II 0 17 Unsecured-all other 483 94 WMA Tior III 3872 5 18 Rovolving Credit/LOC 94 61 VR CDs 95 MMA Tier IV n Ω 19 Visa cash advance 0 62 VR Agency Bonds 63 Other VR Investments 1520 96 NWA Tier V 0 0 20 Payday Alt. 163 21 Lendkov Student Loans 19 14696 D. VAR-RATE WORTGAGE-BACKED 97 TOTAL NHAS 22 RV/Boat/Mobile Home 1000 64 \*Agency ARMs I 65 \*Agency ARMs II 0 n 1009 23 Secured-all other **CERTIFICATES** ۵ ٥ 173 0 24 Share Secured \*Agoncy ARMs III 98 Rogular Corts--FR 10811 0 n n 25 Collateral Liquidation 0 66 67 'VR CHOs 99 IRA Corts--FR ٥ ٥ 100 Other Corts--FR TOTAL FIXED-RATE LOANS 29 22527 101 Non-Member Corts--FR 0 TOTAL VAR-RATE INVEST 8 6116 68 0 102 Other Corts I B. VARIABLE-RATE LOANS 0 103 Other Corta II 0 8718 11 TOTAL INVESTMENTS \*Now Autos 0 0 69 28 'Used Autos 0 14 TOTAL CERTIFICATES 10811 104 29 '1st Mtg 1-Yr ARMs 262 OTHER ASSETS 0 30 '1st Mtg 3x1 Yr ARMs 343 n 70 Accrued Interest--Invest BORROWED FUNDS 71 Accrued Interest--Loans 267 31 '1st Htg 5x1 Yr ARMs 22731 0 72 "Dofined Bonefit Trust 0 105 Overnight 32 "1st Mtg 7x1 Yr ARMs 2095 3 73 "NCUSIF Doposit 667 106 FR FILB Borrowings 500 33 '1st Htg 10x1 Yr ARMs 2314 74 "Momborahip Shares 107 FR Corp Contral 0 34 'HELOC W/cap 2807 75 "New York Life (COLI) 3564 108 Other FR Borrowings 0 5144 35 \*Business ARM 109 VR FHLB Borrowings 0 76 Miscellaneous Assots 36 'Rosidential Constructio 450 0 0 0 0 110 Other VR Borrowings 77 Balancina Account 37 Businoss KELOC 154 0 38 Revolving Credit/LOC 0 111 TOTAL BORROWED FUNDS 500 6 39 VR Credit Card - Classic 40 VR Credit Card - Plat 78 TOTAL OTHER ASSETS 5089 0 0 0 OTHER LIABILITIES PROPERTY & EQUIP (Net) 4805 6 0 0 79 41 Home Equity LOC I 0 112 Accrued Int & Div 0 42 Home Equity LOC || 335 0 113 Bal of Other Liab 0 O TOTAL ASSETS 78885 100 43 Home Equity LOC | | | 0 44 Loan part-Community amer 335 0 TOTAL OTHER LIAB TOTAL VAR-RATE LOAMS 36300 46 NET WORTH 0 277 Less: Loan Loss Allow 46 542 115 Regular Roservos 3900 5 116 Undivided Earnings 58550 TOTAL LOANS(NET) 2450 3 117 Other Reserves \*Pre-configured for convexity on mortgage loans and MBS 6892 9 TOTAL NET WORTH 118 "Other Earning Assets TOTAL LIAB & NET WORTH 78885 100

#### STATEMENT OF INCOME AND EXPENSE

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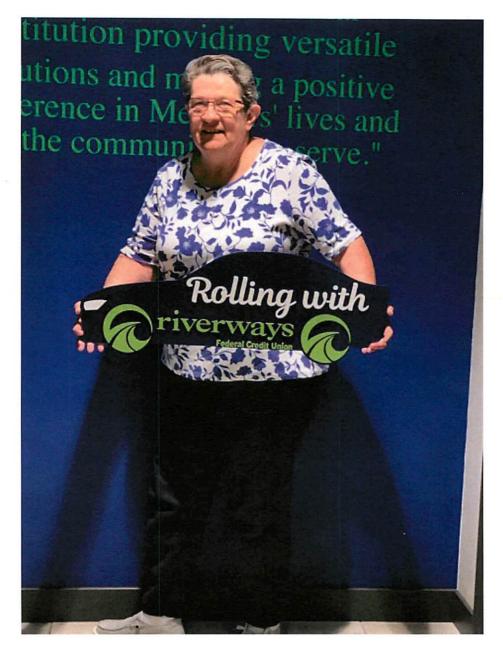
		This page must be completed by all credit				
WITEDERT WARREN		REPORT YEAR-TO-DATE NUMBERS FOR TH	IE CYCLE			
INTEREST INCOME YEAR-					Amount	Acct
Interest on Loans (Gross		interest refunds)			\$2,709,364	110
2. (Less) Interest Refunded				\$0	119	
<ol><li>Income from Investment Equity and Trading Deb</li></ol>	nts (Includ	les Interest and Dividends, exclude changes in fair value and i	realized gains/losses	from	\$62,694	120
4. TOTAL INTEREST INC					\$2,772,058	115
INTEREST EXPENSE YEAR					\$2,772,030	115
	-	ividends earned during current period)			0470.000	
		est expense for deposit accounts) (State Credit Union ONLY)			\$172,628	380
7. Interest on Borrowed M	opov	ist expense for deposit accounts) (State Credit Union ONLY)			255.005	381
		None of House 5 70			\$57,805	340
8. TOTAL INTEREST EXP					\$230,433	350
9. Provision for Loan & Le Losses (CECL)	ase Loss	es - Skip to item 10 if you have early adopted ASC Topic 326:	Financial Instrumen	ts - Credit	\$141,734	300
Complete Item 10 A	AND Item	s 17 and 18 on Page 12 if you have early adopted ASC Topic	326: Financial Instr	uments - C	redit Losses (CECL	1
10. Credit Loss Expense	a.	Loans & Leases	\$0			S WANTE
	b.	Available-for-Sale Debt Securities	\$0	IS0012	· · · · · · · · · · · · · · · · · · ·	
	C.	Held-to-Maturity Debt Securities	\$0	IS0013		
	d.	Off-Balance Sheet Credit Exposures	\$0	IS0016	Mary Control	
	e.	Total Credit Loss Expense		STORES	\$0	IS0017
	ME AFTE	R PROVISION FOR LOAN AND LEASE LOSSES or CREDIT	LOSS EXPENSE (Ite	m 4 less	\$2,399,891	116
items 8, 9, and 10e)						
NON-INTEREST INCOME Y	EAR-TO	DATE FOR THE CYCLE				
12. Fee Income					\$756,021	131
		s unconsolidated CUSO Income)			\$1,623,308	IS0020
14. Gain (Loss) on Equity and Trading Debt Securities (includes changes in fair value and realized gains/losses from Equity and Trading Debt Securities)			\$0	IS0046		
		ents or other Hedged items (not Equity or Trading Debt Securi	ies and including iten	ns a.		
through d.)			3		\$0	IS0047
		Impairment (OTTI) Losses	\$0	420A		
b. Less: Portion OTTI	Losses ir	Other Comprehensive Income.	\$0	420B	<b>第二条资本</b>	
c. OTTI Losses Recog	nized in	Earnings (Include in item 15)	\$0	420C		
d. Gain (Loss) associa	ted with	he Hedged Item in a Non-Trading, Fair Value Derivatives	\$0	IS0026		TIN A
Hedge (Include in ite			, , ,	130026		March 18
16. Gain (Loss) on Non-Tra					\$0	421
17. Gain (Loss) on Disposit	ion of Fix	ed Assets			-\$382	430
18. Gain from Bargain Purchase (Merger)				\$0	431	
19. Other Non-interest Inco	me (Expe	ense)			\$0	440
20. TOTAL NON-INTERES	T INCOM	E (Sum of items 12-19)			\$2,378,947	117
NON-INTEREST EXPENSE	YEAR-T	O-DATE FOR THE CYCLE				
21. Total Employee Compe	nsation a	nd Benefits			\$1,661,333	210
22. Travel and Conference Expense					\$66,042	230
23. Office Occupancy Expense					\$185,419	250
24. Office Operations Expense				\$784,767	260	
25. Educational and Promotional Expenses				\$230,291	270	
26. Loan Servicing Expense				\$105,937	280	
27. Professional and Outsid	le Servic	es			\$676,761	290
28. Member Insurance			Amount	Acct	N. A. A. Parish L.	
a. NCUSIF Premium E		1	\$0	311A		
b. Other Member Insu		pense	\$0	310A		
c. Total Member Insurance				\$0	310	
29. Operating Fees (Examination and/or supervision fees)				\$13,053	320	
30. Miscellaneous Operating Expenses				\$28,079	360	
31. TOTAL NON-INTEREST EXPENSE (Sum of items 21-30)			\$3,751,682	671		
32. NET INCOME (LOSS) (item 11 plus item 20 less item 31)			\$1,027,156	661A		
RESERVE TRANSFERS YE	AR-TO-	ATE FOR THE CYCLE				
33. Transfer to Regular Res	serves				\$0	393

## **INVESTMENTS**

Loans to Members \$58,550,000

MCCU (overnight account) \$4,596,000

**Investments** \$1,520,000



Community member purchasing a new vehicle with the help of Riverways



# riverways

**Federal Credit Union** 

### GRAND OPENING

### RIVERWAYS FEDERAL CREDIT UNION

**New Salem Location** 



Riverways Federal Credit Union held its grand opening at its new location on Scenic Rivers Boulevard. Food, prizes, and fun took place at the brand-new building constructed over the past eight months. The approximately 3,000 square foot building between Walmart and Dollar Tree will find not only the familiar staff, but options for modern banking and a building to fit their needs, according to Riverways branch manager Chris Holliday and chief executive officer Scott Shults. "We are growing as a credit union, and you see that growth evident in this building," Holliday said. Riverways also has locations in Rolla and Cuba. In addition, RFCU is part of a co-op network of credit unions and gives members free access to over 30,000 ATMs and 2,000 branches across the nation.





Riverways Federal Credit Union, a not-for-profit financial cooperative serving 27 counties in southcentral Missouri, announces the acquisition of Vaughn Insurance LLC to offer credit union members access to a full line of insurance services.

The new company, Riverways Insurance Services LLC, will continue to

be under the control and guidance of Randall Vaughan.

Randall has, over the past 14 years proven his ability to have the products and integrity that match the credit union philosophy of people helping people. We're thrilled to have Randall and Charleen committed to guiding insurance services into the future by providing affordable insurance options for new and existing credit union



members explained Scott Shults, CEO of Riverways Federal Credit Union.

We are excited to be starting Riverways Insurance Services LLC. We will continue to serve our existing customers with the same friendly service with no change to their insurance policies they have now. We are grateful to be part of a great group of people who really care about the community and helping people with their banking and insurance needs. Thank you all for being with us and we are confident that this relationship will continue to make us stronger, said Vaughn.



#### HOME RENTER

Your home is usually your biggest purchase that you will make. Protecting your home is important to us. Let us show you options that best fits your needs.

#### **AUTO**

Let us make sure you have the correct coverage for your autos. The right policy makes a difference if you have an accident and someone is injured or your car needs repaired or replaced.

#### **FARM**

We want to cover your tractor and equipment and make sure that you are able to keep all your farming activities running smoothly. We can also cover animals that you own.

#### COMMERCIAL

If you own a business, you know that coverage is important from covering your building if you own it to your equipment. Also, if you have products to sell, we can cover that. We can also cover your business autos and provide you with great liability coverage.

#### MEDICARE SUPPLEMENT

Let us cover the 20% that Medicare doesn't cover so you can sleep at night and not worry about those medical bills that might pop up when you least expect it.

#### LIFE

One of the most important things you can do for your family is life insurance. A life insurance policy can help pay the bills and leave the ones remaining at peace of mind that they can continue life and not worry about a missed income.



## RIVERWAYS FCU MEMBER TESTIMONIALS

Riverways has been so easy to work with!
Chelsie has made the transition from my
current financial institution to Riverways
seamless, and has been there for me every
step of the way! She has made sure my entire
process of setting up multiple accounts was
quick, easy, and simple! I am very excited to
be part of the Riverways family!

- Misty Thiel

### Positively Different



